

NAME

PERSONAL INFO

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Dear hiring manager at Lockheed Martin:

After learning of your job posting, I knew I would be a good fit for Lockheed Martin because I can work with your current engineers and effectively introduce new ideas with minimal friction. Your company is looking for ways to integrate new technology. Since I stay well connected to the world of technology and research anything and everything new in the field, I can provide a unique perspective on your current methods and explain how the new technology will benefit all involved, bringing your company to new heights.

Not only can I specifically help your company improve, but through my innovative mind and excellent communication skills, I will be a valuable engineer.

1) *Innovative and critical problem solver*

Since I was young, I have felt driven to find efficient solutions to practical problems. As a child, I often took things apart with a screwdriver out of curiosity just to see how they worked. With that little bit of knowledge, I repaired my mom's broken clock (among other things) when I was ten years old and the clock still works today.

Once I have been trained to use the tools necessary for the job, I immediately look for ways to use them more efficiently. In my current internship, I designed a lisp command for AutoCad allowing me to rotate objects precisely with less user input. This command is now utilized company-wide.

2) *Excellent collaborative communication skills*

Having led a team and trained other staff, I have the ability to explain concepts well. With new hires at my current company, I trained them to use a complex piece of software. The training I offered was quicker and more comprehensive than the training I received; thus, new employees had a gentler learning curve and more quickly became valuable members of the team.

As a listener, I strive to understand other people's positions, so I can effectively assess their needs and find solutions specific to their problem.

My desire to solve problems and contribute to the world leads forth in everything I do. I can guarantee you and the staff at Lockheed Martin that I will give my best at every task I undertake.

Thanks for your time and consideration,

NAME

PS: I look forward to a personal interview where I can further discuss your company's needs and goals and how I can help you.